CABLING LABOR ONLY

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	$100.20	$100.20	$100.20	$100.20	$100.20
151-300 Feet	$125.00	$125.00	$125.00	$125.00	$125.00
11-50 Pulls					
0-150 Feet	$90.00	$90.00	$90.00	$90.00	$90.00
151-300 Feet	$120.00	$120.00	$120.00	$120.00	$120.00
51-100 Pulls					
0-150 Feet	$75.00	$75.00	$75.00	$75.00	$75.00
151-300 Feet	$110.00	$110.00	$110.00	$110.00	$110.00
101-200 Pulls					
0-150 Feet	$70.00	$70.00	$70.00	$70.00	$70.00
151-300 Feet	$90.00	$90.00	$90.00	$90.00	$90.00
Over 200 Pulls					
0-150 Feet	$65.00	$65.00	$65.00	$65.00	$65.00
151-300 Feet	$85.00	$85.00	$85.00	$85.00	$85.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	$100.20	$100.20	$100.20	$100.20	$100.20
151-300 Feet	$125.00	$125.00	$125.00	$125.00	$125.00
11-50 Pulls					
0-150 Feet	$90.00	$90.00	$90.00	$90.00	$90.00
151-300 Feet	$120.00	$120.00	$120.00	$120.00	$120.00
51-100 Pulls					
0-150 Feet	$75.00	$75.00	$75.00	$75.00	$75.00
151-300 Feet	$110.00	$110.00	$110.00	$110.00	$110.00
101-200 Pulls					
0-150 Feet	$70.00	$70.00	$70.00	$70.00	$70.00
151-300 Feet	$90.00	$90.00	$90.00	$90.00	$90.00
Over 200 Pulls					
0-150 Feet	$65.00	$65.00	$65.00	$65.00	$65.00
151-300 Feet	$85.00	$85.00	$85.00	$85.00	$85.00

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	$100.20	$100.20	$100.20	$100.20	$100.20
151-300 Feet	$125.00	$125.00	$125.00	$125.00	$125.00
11-50 Pulls					
0-150 Feet	$90.00	$90.00	$90.00	$90.00	$90.00
151-300 Feet	$120.00	$120.00	$120.00	$120.00	$120.00
51-100 Pulls					
0-150 Feet	$75.00	$75.00	$75.00	$75.00	$75.00
151-300 Feet	$110.00	$110.00	$110.00	$110.00	$110.00
101-200 Pulls					
0-150 Feet	$70.00	$70.00	$70.00	$70.00	$70.00
151-300 Feet	$90.00	$90.00	$90.00	$90.00	$90.00
Over 200 Pulls					
0-150 Feet	$65.00	$65.00	$65.00	$65.00	$65.00
151-300 Feet	$85.00	$85.00	$85.00	$85.00	$85.00
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					

0-150 Feet	$300.00	$300.00	$300.00	$300.00	$300.00
151-300 Feet	$420.00	$420.00	$420.00	$420.00	$420.00
11-50 Pulls					
0-150 Feet	$300.00	$300.00	$300.00	$300.00	$300.00
151-300 Feet	$420.00	$420.00	$420.00	$420.00	$420.00
51-100 Pulls					
0-150 Feet	$300.00	$300.00	$300.00	$300.00	$300.00
151-300 Feet	$420.00	$420.00	$420.00	$420.00	$420.00
101-200 Pulls					
0-150 Feet	$300.00	$300.00	$300.00	$300.00	$300.00
151-300 Feet	$420.00	$420.00	$420.00	$420.00	$420.00
Over 200 Pulls					
0-150 Feet	$300.00	$300.00	$300.00	$300.00	$300.00
151-300 Feet	$420.00	$420.00	$420.00	$420.00	$420.00
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	$100.20	$100.20	$100.20	$100.20	$100.20
151-300 Feet	$125.00	$125.00	$125.00	$125.00	$125.00
11-50 Pulls					
0-150 Feet	$90.00	$90.00	$90.00	$90.00	$90.00
151-300 Feet	$120.00	$120.00	$120.00	$120.00	$120.00
51-100 Pulls					
0-150 Feet	$75.00	$75.00	$75.00	$75.00	$75.00
151-300 Feet	$110.00	$110.00	$110.00	$110.00	$110.00
101-200 Pulls					
0-150 Feet	$70.00	$70.00	$70.00	$70.00	$70.00
151-300 Feet	$90.00	$90.00	$90.00	$90.00	$90.00
Over 200 Pulls					
0-150 Feet	$65.00	$65.00	$65.00	$65.00	$65.00
151-300 Feet	$85.00	$85.00	$85.00	$85.00	$85.00

CABLING LABOR AND MATERIALS

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	$180.00	$180.00	$180.00	$180.00	$180.00
151-300 Feet	$235.00	$235.00	$235.00	$235.00	$235.00
11-50 Pulls					
0-150 Feet	$152.00	$152.00	$152.00	$152.00	$152.00
151-300 Feet	$232.00	$232.00	$232.00	$232.00	$232.00
51-100 Pulls					
0-150 Feet	$150.00	$150.00	$150.00	$150.00	$150.00
151-300 Feet	$230.00	$230.00	$230.00	$230.00	$230.00
101-200 Pulls					
0-150 Feet	$150.00	$150.00	$150.00	$150.00	$150.00
151-300 Feet	$230.00	$230.00	$230.00	$230.00	$230.00
Over 200 Pulls					
0-150 Feet	$150.00	$150.00	$150.00	$150.00	$150.00
151-300 Feet	$230.00	$230.00	$230.00	$230.00	$230.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	$220.00	$220.00	$220.00	$220.00	$220.00
151-300 Feet	$280.00	$280.00	$280.00	$280.00	$280.00
11-50 Pulls					
0-150 Feet	$210.00	$210.00	$210.00	$210.00	$210.00
151-300 Feet	$270.00	$270.00	$270.00	$270.00	$270.00
51-100 Pulls					
0-150 Feet	$200.00	$200.00	$200.00	$200.00	$200.00
151-300 Feet	$265.00	$265.00	$265.00	$265.00	$265.00
101-200 Pulls					
0-150 Feet	$195.00	$195.00	$195.00	$195.00	$195.00
151-300 Feet	$260.00	$260.00	$260.00	$260.00	$260.00
Over 200 Pulls					
0-150 Feet	$195.00	$195.00	$195.00	$195.00	$195.00
151-300 Feet	$260.00	$260.00	$260.00	$260.00	$260.00

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	$320.00	$320.00	$320.00	$320.00	$320.00
151-300 Feet	$435.00	$435.00	$435.00	$435.00	$435.00
11-50 Pulls					
0-150 Feet	$270.00	$270.00	$270.00	$270.00	$270.00
151-300 Feet	$432.00	$432.00	$432.00	$432.00	$432.00
51-100 Pulls					
0-150 Feet	$268.00	$268.00	$268.00	$268.00	$268.00
151-300 Feet	$430.00	$430.00	$430.00	$430.00	$430.00
101-200 Pulls					
0-150 Feet	$268.00	$268.00	$268.00	$268.00	$268.00
151-300 Feet	$430.00	$430.00	$430.00	$430.00	$430.00
Over 200 Pulls					
0-150 Feet	$268.00	$268.00	$268.00	$268.00	$268.00
151-300 Feet	$430.00	$430.00	$430.00	$430.00	$430.00

Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode					
0-10 Pulls					
0-150 Feet	$466.00	$466.00	$466.00	$466.00	$466.00
151-300 Feet	$578.00	$578.00	$578.00	$578.00	$578.00
300+ Feet	$633.00	$633.00	$633.00	$633.00	$633.00
11-50 Pulls					
0-150 Feet	$466.00	$466.00	$466.00	$466.00	$466.00
151-300 Feet	$578.00	$578.00	$578.00	$578.00	$578.00
300+ Feet	$633.00	$633.00	$633.00	$633.00	$633.00
51-100 Pulls					
0-150 Feet	$466.00	$466.00	$466.00	$466.00	$466.00
151-300 Feet	$578.00	$578.00	$578.00	$578.00	$578.00
300+ Feet	$633.00	$633.00	$633.00	$633.00	$633.00
101-200 Pulls					
0-150 Feet	$466.00	$466.00	$466.00	$466.00	$466.00
151-300 Feet	$578.00	$578.00	$578.00	$578.00	$578.00
300+ Feet	$633.00	$633.00	$633.00	$633.00	$633.00
Over 200 Pulls					
0-150 Feet	$466.00	$466.00	$466.00	$466.00	$466.00
151-300 Feet	$578.00	$578.00	$578.00	$578.00	$578.00
300+ Feet	$633.00	$633.00	$633.00	$633.00	$633.00
Cabling Services (price per pull)	**Zone 1**	**Zone 2**	**Zone 3**	**Zone 4**	**Zone 5**
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode					
0-10 Pulls					
0-150 Feet	$532.00	$532.00	$532.00	$532.00	$532.00
151-300 Feet	$687.00	$687.00	$687.00	$687.00	$687.00
300+ Feet	$765.00	$765.00	$765.00	$765.00	$765.00
11-50 Pulls					
0-150 Feet	$532.00	$532.00	$532.00	$532.00	$532.00
151-300 Feet	$687.00	$687.00	$687.00	$687.00	$687.00
300+ Feet	$765.00	$765.00	$765.00	$765.00	$765.00
51-100 Pulls					
0-150 Feet	$532.00	$532.00	$532.00	$532.00	$532.00
151-300 Feet	$687.00	$687.00	$687.00	$687.00	$687.00
300+ Feet	$765.00	$765.00	$765.00	$765.00	$765.00
101-200 Pulls					
0-150 Feet	$532.00	$532.00	$532.00	$532.00	$532.00
151-300 Feet	$687.00	$687.00	$687.00	$687.00	$687.00
300+ Feet	$765.00	$765.00	$765.00	$765.00	$765.00
Over 200 Pulls					
0-150 Feet	$532.00	$532.00	$532.00	$532.00	$532.00
151-300 Feet	$687.00	$687.00	$687.00	$687.00	$687.00
300+ Feet	$765.00	$765.00	$765.00	$765.00	$765.00
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	$532.00	$532.00	$532.00	$532.00	$532.00
151-300 Feet	$687.00	$687.00	$687.00	$687.00	$687.00
300+ Feet	$765.00	$765.00	$765.00	$765.00	$765.00
11-50 Pulls					
0-150 Feet	$532.00	$532.00	$532.00	$532.00	$532.00
151-300 Feet	$687.00	$687.00	$687.00	$687.00	$687.00
300+ Feet	$765.00	$765.00	$765.00	$765.00	$765.00
51-100 Pulls					
0-150 Feet	$532.00	$532.00	$532.00	$532.00	$532.00
151-300 Feet	$687.00	$687.00	$687.00	$687.00	$687.00

300+ Feet	$765.00	$765.00	$765.00	$765.00	$765.00
101-200 Pulls					
0-150 Feet	$532.00	$532.00	$532.00	$532.00	$532.00
151-300 Feet	$687.00	$687.00	$687.00	$687.00	$687.00
300+ Feet	$765.00	$765.00	$765.00	$765.00	$765.00
Over 200 Pulls					
0-150 Feet	$532.00	$532.00	$532.00	$532.00	$532.00
151-300 Feet	$687.00	$687.00	$687.00	$687.00	$687.00
300+ Feet	$765.00	$765.00	$765.00	$765.00	$765.00
Cabling Services (price per pull)	**Zone 1**	**Zone 2**	**Zone 3**	**Zone 4**	**Zone 5**
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	$218.00	$218.00	$218.00	$218.00	$218.00
151-300 Feet	$312.00	$312.00	$312.00	$312.00	$312.00
11-50 Pulls					
0-150 Feet	$185.00	$185.00	$185.00	$185.00	$185.00
151-300 Feet	$310.00	$310.00	$310.00	$310.00	$310.00
51-100 Pulls					
0-150 Feet	$182.00	$182.00	$182.00	$182.00	$182.00
151-300 Feet	$308.00	$308.00	$308.00	$308.00	$308.00
101-200 Pulls					
0-150 Feet	$182.00	$182.00	$182.00	$182.00	$182.00
151-300 Feet	$308.00	$308.00	$308.00	$308.00	$308.00
Over 200 Pulls					
0-150 Feet	$182.00	$182.00	$182.00	$182.00	$182.00
151-300 Feet	$308.00	$308.00	$308.00	$308.00	$308.00

CABLING SERVICES

	Service Rate Type	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cabling Technician	Standard	$45.00	$45.00	$45.00	$45.00	$45.00
Cabling Technical Support	Standard	$45.00	$45.00	$45.00	$45.00	$45.00
Cabling Project Manager	Standard	$65.00	$65.00	$65.00	$65.00	$65.00
Cabling Systems Design	Standard	$55.00	$55.00	$55.00	$55.00	$55.00
Cable Removal	Standard	$45.00	$45.00	$45.00	$45.00	$45.00
Fiber Technician	Standard	$60.00	$60.00	$60.00	$60.00	$60.00
OSP Services	Standard	$60.00	$60.00	$60.00	$60.00	$60.00
Cabling Technician	Non-Standard	$67.50	$67.50	$67.50	$67.50	$67.50
Cabling Technical Support	Non-Standard	$67.50	$67.50	$67.50	$67.50	$67.50
Cabling Project Manager	Non-Standard	$97.50	$65.00	$65.00	$65.00	$65.00
Cabling Systems Design	Non-Standard	$82.50	$82.50	$82.50	$82.50	$82.50
Cable Removal	Non-Standard	$67.50	$67.50	$67.50	$67.50	$67.50
Fiber Technician	Non-Standard	$90.00	$90.00	$90.00	$90.00	$90.00
OSP Services	Non-Standard	$90.00	$90.00	$90.00	$90.00	$90.00

***Standard Hours: Monday through Friday, 7:00 am to 4:30**
****Non-standard for nights, weekends, and holidays**

PRODUCT				
CATEGORY / DESCRIPTION	**Manufacturer / Brand**	**Product Description**	**Manufacturer's Part Number**	**DIR Customer Discount % off MSRP**
Wire management				
	Chatsworth	19" Data Rack - Incl rack screws and Installation	55053-703	28.00%
	Chatsworth	Ladder Rack-Including installation kit	11911-712	28.00%
	Chatsworth	Ladder/Wire Tray - including installation kit	10250-712	28.00%
	Chatsworth	Horizontal Rack Mount-3.5"	30530-719	28.00%
	Chatsworth	Horizontal Rack Mount-1.75"	30529-719	28.00%
	Chatsworth	Vertical-Dual Sided Rack Mount	13911-703	28.00%
Patch Panels				
	Siemon	24 Port Cat 6	PNL-U24	25.00%
	Siemon	48 port Cat 6	PNL-U48	25.00%
	Commscope/Uniprise	24 Port Cat 6	760180042	26.00%
	Commscope/Uniprise	48 port Cat 6	760180059	26.00%
	Panduit	24 Port Cat 6	DP24688TGY	24.00%
	Panduit	48 port Cat 6	DP48688TGY	24.00%
	Leviton	24 Port Cat 6	69586-U24	22.00%
	Leviton	48 port Cat 6	69586-U48	22.00%
Fiber Boxes				
	Corning	24 port (1U Fiber Enclosure)	CCH-01U	28.00%
	Corning	48 port (2U Fiber Enclosure)	CCH-02U	28.00%
	Corning	72 port (4U Fiber Enclosure)	CCH-04U	28.00%
	Panduit	24 port (1U Fiber Enclosure)	FRME1U	24.00%
	Panduit	48 port (2U Fiber Enclosure)	FRME2U	24.00%
Patch Cords				
	Siemon	3ft Cat 6	MC6-03-02-28	25.00%
	Siemon	5ft Cat 6	MC6-05-02-28	25.00%
	Siemon	7ft Cat 6	MC6-07-02-28	25.00%
	Siemon	10ft Cat 6	MC6-10-02-28	25.00%
	Siemon	3ft Cat 6A	ZM6A-S03-02	25.00%
	Siemon	5ft Cat 6A	ZM6A-S05-02	25.00%
	Siemon	7ft Cat 6A	ZM6A-S07-02	25.00%
	Siemon	10ft Cat 6A	ZM6A-S10-02	25.00%
	Commscope/Uniprise	3ft Cat 6	UNC6-BL-3Ft	26.00%
	Commscope/Uniprise	5ft Cat 6	UNC6-BL-5Ft	26.00%
	Commscope/Uniprise	7ft Cat 6	UNC6-BL-7Ft	26.00%
	Commscope/Uniprise	10ft Cat 6	UNC6-BL-10Ft	26.00%
	Commscope/Uniprise	3ft Cat 6A	UNC1AAA2-0WF003	26.00%
	Commscope/Uniprise	5ft Cat 6A	UNC1AAA2-0WF005	26.00%
	Commscope/Uniprise	7ft Cat 6A	UNC1AAA2-0WF007	26.00%
	Commscope/Uniprise	10ft Cat 6A	UNC1AAA2-0WF010	26.00%
	Panduit	3ft Cat 6	UTPSP3BUY	24.00%
	Panduit	5ft Cat 6	UTPSP5BUY	24.00%
	Panduit	7ft Cat 6	UTPSP7BUY	24.00%
	Panduit	10ft Cat 6	UTPSP10BUY	24.00%
	Panduit	3ft Cat 6A	UTP28X3	24.00%
	Panduit	5ft Cat 6A	UTP28X5	24.00%
	Panduit	7ft Cat 6A	UTP28X7	24.00%
	Panduit	10ft Cat 6A	UTP28X10	24.00%
	Leviton	3ft Cat 5e	5G460-3L	22.00%

	Leviton	5ft Cat 5e	5G460-5L	22.00%
	Leviton	7ft Cat 5e	5G460-7L	22.00%
	Leviton	10ft Cat 5e	5G460-10L	22.00%
	Leviton	3ft Cat 6	6D460-03L	22.00%
	Leviton	5ft Cat 6	6D460-05L	22.00%
	Leviton	7ft Cat 6	6D460-07L	22.00%
	Leviton	10ft Cat 6	6D460-10L	22.00%
	Leviton	3ft Cat 6A	6AS10-3L	22.00%
	Leviton	5ft Cat 6A	6AS10-5L	22.00%
	Leviton	7ft Cat 6A	6AS10-7L	22.00%
	Leviton	10ft Cat 6A	6AS10-10L	22.00%
	Corning	ST to ST duplex Fiber Jumpers	616102G5120001M	16.00%
	Corning	SC to SC duplex Fiber Jumpers	727202R5120001M	16.00%
	Corning	ST to SC duplex Fiber Jumpers	617202G5120001M	16.00%
	Corning	LC to LC duplex Fiber Jumpers	040402R5120001M	16.00%
Wall/Face Plates and Surface Mounts				
	Siemon	1-Port	MX6-F01	25.00%
	Siemon	2-Port	MX6-F02	25.00%
	Siemon	4-Port	MX6-F04	25.00%
	Commscope/Uniprise	1-Port	M11L-262	26.00%
	Commscope/Uniprise	2-Port	M12L-262	26.00%
	Commscope/Uniprise	4-Port	M14L-262	26.00%
	Panduit	1-Port	CFPE1WHY	24.00%
	Panduit	2-Port	CFPE2WHY	24.00%
	Panduit	4-Port	CFPE4WHY	24.00%
	Leviton	1-Port	41080-1WP	22.00%
	Leviton	2-Port	41080-2WP	22.00%
	Leviton	4-Port	41080-4WP	22.00%
Connectors				
	Siemon	Cat 5e Jack	MX5-F01	25.00%
	Siemon	Cat 6 Jack	MX6-F01	25.00%
	Commscope/Uniprise	Cat 5e Jack	1375191	26.00%
	Commscope/Uniprise	Cat 6 Jack	UNJ600	26.00%
	Panduit	Cat 5e Jack	CJ5E88TGIW	24.00%
	Panduit	Cat 6 Jack	CJ688TGWH	24.00%
	Leviton	Cat 5e Jack	5G110-RL5	22.00%
	Leviton	Cat 6 Jack	61110-RL6	22.00%
Cable				
	Siemon	Cat 6 Plenum Cable	9C6P4-E3-06-RXA	23.00%
	Siemon	Cat 6A Plenum Cable	9A6P4-A5-06-R1A	23.00%
	Commscope/Uniprise	Cat 6 Plenum Cable	6504	26.00%
	Commscope/Uniprise	Cat 6A Plenum Cable	CS44	26.00%
	General	Cat 6 Plenum Cable	7131800	21.00%
	General	Cat 6A Plenum Cable	7131819	21.00%

Additional Discount Based On Aggregate Sales			
Contract Sales Threshold	**Product or Category Description**	**Part Number if Applicable**	**Original DIscount**
200000	Cabling Discount (original discout from MSRP or List price)		24.00%